



Terre Solidali

HEALTH PROFILE

EASTERN AFRICA REGION

Ts
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Background

Terre Solidali (TS) was **founded in 2002** by a group of **experts in development cooperation**, with the main objective of strengthening civil society in less developed countries through the implementation of projects enhancing local resources.

Thanks to the existing in-built experience and consolidated relationships with various partners, TS could immediately start its activities in Italy and Africa (Kenya, Somalia, Mauritania and Niger), **supported by Italian public institutions** (municipalities, universities and institutions), and by **private citizens**. Part of activities is still carried out on voluntary basis of the members.

TS is registered in accordance with the Italian law 662/96 (Ministry of Finance, 29/3/1999) as **NGO** (non-for-profit non-governmental organization) and **Ministry of Foreign Affairs** (MAECI) with Decree No. 001353/3 dated 06/06/2013 and Decree 2016/337/000278/2 dated 13.04.2016.

Europe Aid (PADOR) since 2008: IT-2008-GCB-0502733490

In this Region, TS is **registered in Kenya, Somaliland, Puntland, Hirshabelle, South West and at Federal level** as an **international NGO** specialized in strengthening Governance and Financial Management, IT Systems applied to public and private institutions for the organization and safety of basic services provision (mainly water, health, wellbeing and electricity).

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Areas of intervention in the health sector

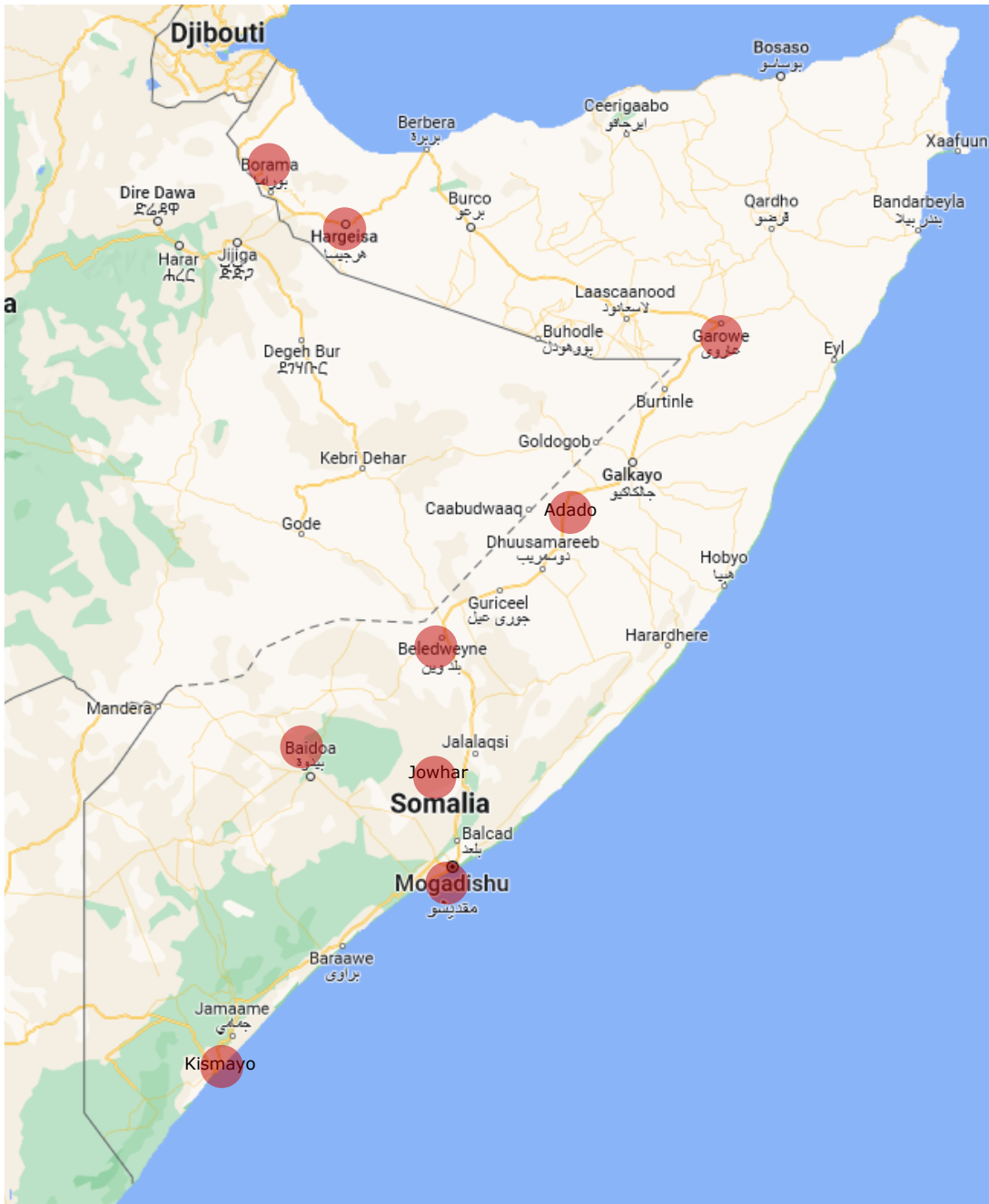
Terre Solidali (TS) covers almost the entire spectrum of activities in the HEALTH sector in Somalia.

To mitigate the effects of sanitary emergency, Terre Solidali focuses its intervention on the **study, planning** and **development** of health management, adopting an internal development strategy of skills and long-term collaboration with highly qualified consultants and institutions in order to ensure efficiency and a high level of services provision.

In **Somaliland, Benadir (Mogadishu)** and **Hirshabelle**, TS has an unmatched experience and operational capacity in the health sector matured in the last **15 years** implementing and managing complex project in both urban and rural contexts.

From 2022, TS is involved in the management of the **Midwifery Training Institutes** of Mogadishu, Baidoa, Kismayo and Adado.

TS local senior experts have the capacity to work in all the regions of Somalia ensuring timely production and collection of field data, working closely with public institutions and public agencies.



Major areas of expertise in HEALTH

**Accounting and
Financial Sustainability**

**Telemedicine and
Teleconsultation**

**Health Facilities
Management and
Governance**

**Clinical Outreach,
Reproductive Health
Care**

**Midwifery Training
Institutions**

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Health Management

- **Assessment** of financial and accounting procedures; formulation of long-term financial plans and sustainability actions;
- **Development** of tools to efficiently plan and manage costs and revenues at regional hospitals, services providers, municipalities, and ministries;
- **Customisation** and development of ICT modules: Accounting; Billing and Tax/Revenue Collection; Inventory and Asset Management; Human Resources; Logistics, Drugs and Store/Stock Management; Departments and Services dedicated accounts;
- **Establishment** of effective governance able to achieve planned targets as well as to dialogue with public institutions and stakeholders;
- **Development** of training material for accounting, human resources and financial management, manuals and implementation of trainings.

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Telemedicine

Terre Solidali has developed a platform to strengthen and manage telemedicine and teleconsultation. It is a **complete e-learning environment**, thanks to a **customized interface** for Distance Learning, which allows the management of **all aspects** related to the courses, conducive to **save time**, **optimize training** and **concentrate energy** on the effectiveness of the teaching exercises.

Medical technical support is provided by the **City of Health and Science** of Turin (the largest health hub in Italy and Europe), Sant'Anna Obstetrics and Gynecological Hospital, and the Regina Margherita children's hospital

The first release of the e-learning platform took place only in 2020, but it has rapidly **evolved** in terms of richness, complexity and interactivity.

The features of Terre Solidali platform:

- Development of **Learning Objects**
- **Training & Instructional Design**, for the optimization of didactic
- **Advanced Reporting** (complete reports on the activity and user data);
- **Automatic Certificates** for the achievement of objectives;
- Customized **Evaluation Tests**;
- Integrated **Videoconferencing** system with Zoom;
- Calendar always updated for each student;
- Communication tools such as interaction in the **forums**, and sending personal or group e-mails with a simple click;
- Automatic management of **multiple languages** (each user reads the common parts of the platform in their own language).

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Cagaha waa hagaag maroojin kasta
na sii xoogaa difaac

Clinical Outreach

Clinical Outreach is a very important activity for children and mothers population of Somalia. For three years, Terre Solidali applied its method in the **IDP camps** of Digaale and Guinea Conakry around Hargeisa, the capital of Somaliland, as well as in the **villages of the Hirshabelle State** within the catchment area of the Jowhar Regional Referral Hospital.

The goal is to facilitate access to **primary pediatric and pregnant mother medical care** for the **most vulnerable** people, while providing greater awareness of **healthcare access** in public hospitals.

Thus, the aim is to **reduce pregnant mothers, infant and perinatal mortality** in general, by intervening directly in the camps and villages, without waiting for families to make tiring and expensive journeys to health facilities.

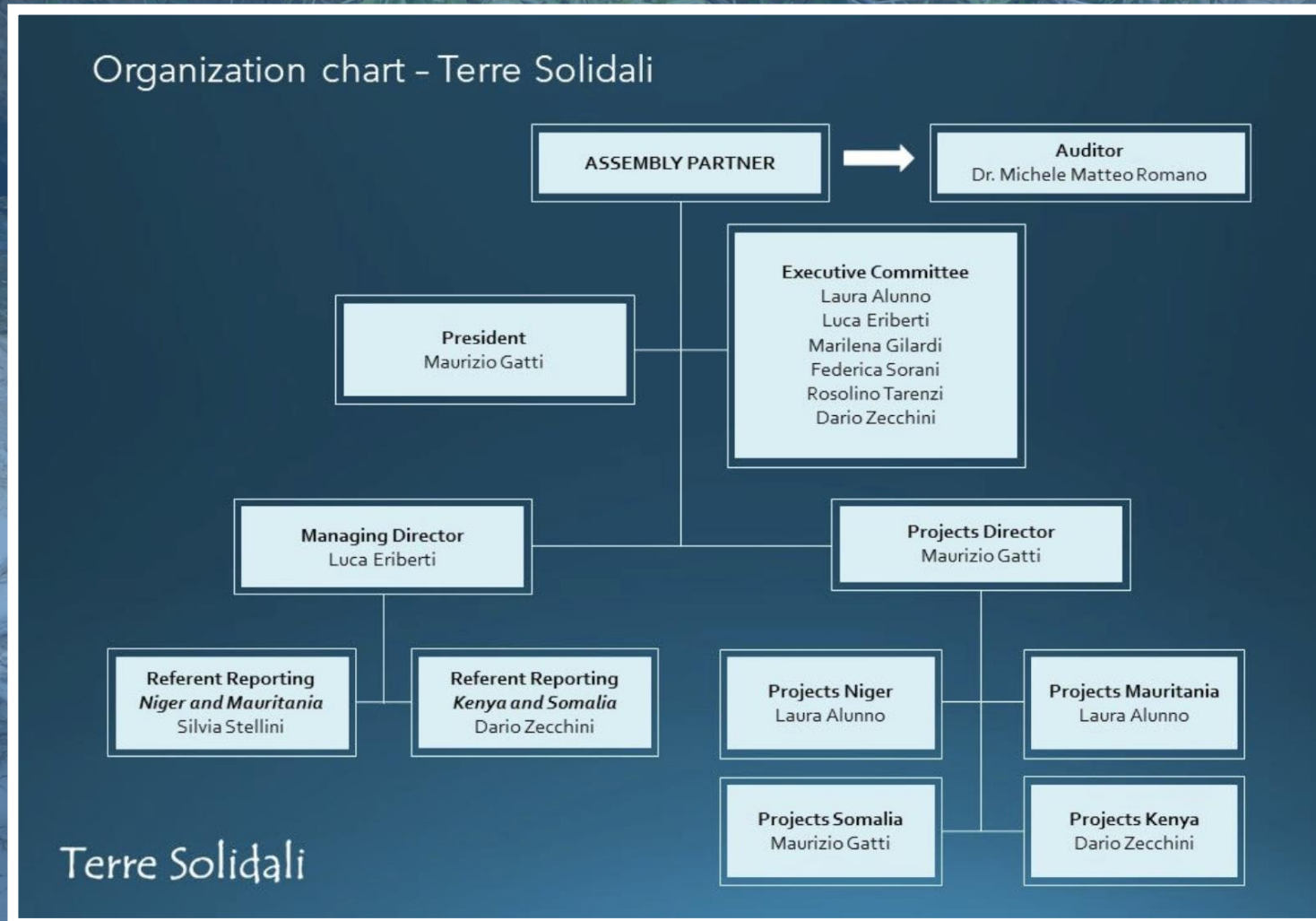
The service is **unique**, both for the free **nature and quality** of the service, and it is in continuity with the hospital activities, as part of the staff involved comes from the Hargeisa children's and the Jowhar Regional hospitals.

Since 2019, Outreach has been taking place regularly and has reached and helped thousands of children.



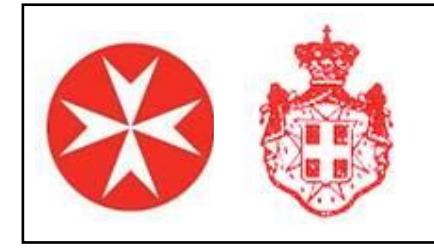
Organisation Chart

The following tables describe the overall structure of Terre Solidali:



Main Donors in Somaliland and in Somalia

In the health sector, Terre Solidali has a strong track record of working directly with governments while cooperating with several international donors such as: EU, AICS, UNICEF, UNFPA, recently.
In the past, TS also worked with UNOPS, FVG Region, Order of Malta.





Audited Financial report

Terre Solidali's Audit Financial Reports are available at the following link:

<http://www.terresolidali.org/financial-statements-2/>

The table below shows the last three years audited budget summary:

Financial Data	Terre Solidali Onlus (€)			Average
	2020	2021	2022	
Annual turnover	3,945,427	3,449,657	6,647,455	4,680,846
Current assets	1,617,459	1,496,099	1,286,983	1,466,847
Current liabilities	439,057	224,066	993,273	552,132
Current ratio (current assets / current liabilities)	3.7:1	6.7:1	1.3:1	4:1

Offices

The Consultants are supported by Terre Solidali permanent base in Hargeisa (Somaliland) and in Nairobi (Kenya) Regional Offices. Other project based offices or personnel are present in Bosaso and Garowe (Puntland), Baidoa (South West State), Jowhar (Hirshabelle) and Mogadishu (Benadir).



Web profile

Projects



Project 650 - Management of Jowhar and Beled Weyne Hospitals



Project 661 - Strengthening Midwifery Education



Project 642 - MAS CHILDREN

Expertise



TELEMEDICINE / GOVERNANCE



TRAINING / TELECONSULTATION



CLINICAL OUTREACH

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Duration	Project	Assignment Name	Donor	Contract	Role on the assignment
2022 - 2023	661	Support to health services in Somalia: Jowhar & Beled Weyne Hospitals support and Strengthening Midwifery Education	UNFPA	1,289,232 \$	Support to the CEMONC activities of the JRRH (Jan22-Dec23) and Beled Weyne (Jul22-Dec23) hospitals to increase availability and access to Mother&Child health care. Support to Midwifery Schools of Mogadishu, Baidoa, Kismayo and Adado Training Institutes, catering for running costs, enrollment and graduation events, transport and stipends for 250 students and personnel's incentives.
2020 - 2023	650	Support to health services at the Jowhar Regional Referral Hospital	UNFPA	1,536,139 \$	Increased availability and access to health care by creating an enabled institutional environment conducive to the effective, efficient and sustainable provision of essential public health services.
2018 - 2022	642-645	Somalia on the move: support for social and health excellence in pediatrics and mental health	AICS	620,400 €	Outreach - Facilitating access to healthcare for the weakest sections of the population, in particular for displaced persons, by reducing perinatal mortality in general; Training & Telemedicine Implementation of specialist medical and nursing training modules; Set-Up - Operating Room of the MAS CTH in Hargeisa.
2015 - 2018	630	Reviving Health Services at DE MARTINO Hospital (DMH), Mogadishu	UNOPS/AICS	1,271,400 \$	Creation of enabled institutional and safe environment conducive to the effective, efficient and sustainable provision of essential public health services. Customised software (CIMS) and innovative hospital status and health plan with well-structured and sustainable managerial/procedural approach
2011 - 2012 2015 - 2016	503 507	Support to Health Services Delivery at Disabled Children Home, Naro Moru, Kenya	FVG Region Order of Malta	50,000 € 100,000 \$	PHASE 1: Introduction of Theatrical Physiotherapy (physiotherapy through the preparation and performance of a play) in addition to the routine treatments carried out in local rehabilitation centres. PHASE 2: Introduction of automated and customized health flow of information and procedures (NIMS) for the management of physiotherapy proceedings.
2011 - 2015	615-625	Support to Health Services Delivery in Hargeisa Group Hospital, Somaliland	EU UNOPS	340,000 € 96,250 \$	After a pilot project at the Boroma and Garowe Hospitals, development and introduction automated/customized financial and health flow information and procedures for financial management; set up and training the general, mechanic and biomedical maintenance team

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Terre Solidali Experience in Health

SUMMARY WORK EXPERIENCE IN SOMALILAND AND SOMALIA